

شركة شمال الزور الأولى للطاقة والمياه ش.م.ك - عامة

#### SHAMAL AZ-ZOUR AL-OULA POWER AND WATER COMPANY K.S.C. (PUBLIC)

Date: 21 March 2021	التاريخ: 21 مارس 2021			
To: Boursa Kuwait	الساده / شركة بورصة الكويت المحترمين			
Subject: Corrective Announcement – Analyst Conference of Q4 2020	حية طيبة و بعد،،، الموضوع: اعلان تصحيحي – بخصوص العدّاد موتمر. المحللين للربع الرابع 2020			
Pursuant to chapter No. (4) of module (10) the "Disclosure and Transparency" of the executive Bylaws of the Capital Markets Authority's law No.7/2010 and its amendments, Kindly be informed that there was a typing error within presentation in the disclosure announced on the 15/03/2021	بالإشارة الي الموضوع أعلاه، وعطفاً على أحكام الكتاب العاشر "الإفصاح والشفافية" من اللائحة التنفيذية لقانون هيئة أسواق المال رقم 2010/7 و تعديلاته، نحيطكم علماً بوجود خطاً مطبعي في العرض التقديمي في الاعلان الذي نشر في تاريخ 2021/03/15 - مرفق ملحق (12) - نموذج الاعلان التصحيحي			
<ul> <li>Attached appendix 12 – corrective announcement form</li> </ul>	وتفضّلوا بقبول فائق الاحترام والتقدير،،،			



Kuwait City – Mirqab – Khalid Ibn AlWaleed St. Mazaya Tower 2, 6<sup>th</sup> Floor, Kuwait. P.O. Box 880, Hawalli, Kuwait 32009 Tel: +965 22085653, Fax: +965 22085654 Commercial Register No.: 349479 Issued Capital: KD110,000,000. Paid-up Capital: KD110,000,000. الكويت – المرقاب – شارع خالد بن الوليد برج مزايا 2 – دور 6 - دولة الكويت. ص.ب: 880، حولي 20096، دولة الكويت تليفون: 22085653 فاكس: 22085654 فاكس: 965 22085654 سجل تجاري رقم: 349479 رأس المال المصدر: 110,000,000 د.ك

Page 1 of 1

#### ملحق رقم (12)

#### التاريخ 21/03/2021 اسم الشركة المدرجة شركة شمال الزور الأولى للطاقة و المياه (ش.م.ك.ع) افصاح تصحيحي بخصوص انعقاد مزتمر المطلين للربع الرابع 2020 عنوان الإعلان\* تاريخ الإعلان السابق 15/03/2021 صفحة 8: FY20 FY19 12.5 0.7% EBITDA 12.6 البيان الخاطئ في الإعلان السابق منفحة 8: FY20 34.1 FY19 35.0 - 2.7% EBITDA تصحيح الخطأ خطأ مطبعي بيان أسباب الخطأ

#### نموذج الإعلان التصحيحي

#### **Corrective Announcement Form**

Date	21/03/2021					
Name of Listed Company	Shamal Az-Zour AL-Oula Power and Water Company K.S.C.P					
Title of the Announcement	Corrective Announcement - regarding Analyst Confrence of Q4 2020					
Date of the last announcement	15/03/2021					
The False statement of the Previous announcement	Slide 8: EBITDA	FY 20 12.6	FY19 12.5	0.7%		
Mistake Correction	Slide 8: EBITDA	FY 20 34.1	FY19 35.0	-2.7%		
Reasons of Mistake	Typing mistake					

### Shamal Az-Zour Al-Oula KSCP FY 2020 Earnings Webcast

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### March 15, 2021



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Introducing Shamal Az-Zour FY2020 Highlights Key Events **Questions and Answers** 





## **BOARD & MANAGEMENT**

#### **Board of Directors**



KUWAIT INVESTMENT AUTHORITY

#### Chairman



Vice Chairman Alex Katon



**Director & CEO** Andrew Paul Frain



Director Ghazi Abdulrahman AlSanie

#### **Management Team**



**Director & CEO** Andrew Paul Frain



CFO Chris Balm



СТО Naveen Chandra Jha

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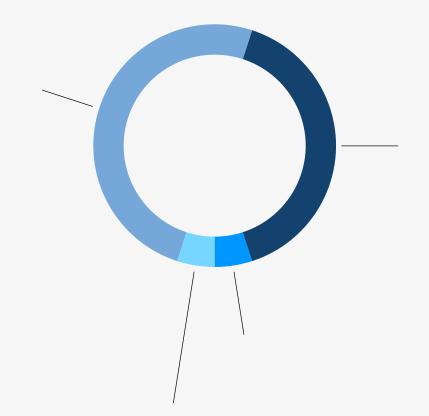






Director Laurent Furred

#### **Ownership Structure**



**AZOH:** Azour North One Holding Company is a private entity owned by a consortium comprising ENGIE, Sumitomo Corporation, and Kuwait's A.H. Al Sagar & Brothers

**KIA:** Kuwait Investment Authority is the State of Kuwait's Sovereign Wealth Fund.

**PIFSS:** The Public Institution for Social Security is Kuwait's staterun pension fund.

**Public:** 50% of the Company's shares were offered to the Kuwaiti citizens in a public offering that took place in October and November of 2019.





## **OUR BUSINESS**



Shamal Az-Zour Al-Oula Power and Water Company K.S.C.P is Kuwait's first Independent Water and Power Project (IWPP). It is the first phase of the Az-Zour North Development, with the aim to increase the country's capacity to meet electrical and water demand over the coming years.

Under a 40-year long-term Energy Conversion and Water Purchase Agreement (ECWPA), power and water produced by the Company are entirely supplied to the government owned national power and water grid operated by MEW.

The Company is project-financed. This form of financing means that lenders are totally reliant on the Company to repay the borrowings: there are no guarantees from third parties. Therefore the lenders monitor the Company closely.



#### **Timeline**

### December, 2013

Signing ceremony between the consortium and Kuwait Minister of Energy and Water, successfully concluding Kuwait's first PPP RFP process. Construction commences.

### November, 2016

Construction completed, started commercial operation (on schedule and on budget).

#### September, 2017

Kuwait Authority for Partnership Projects (KAPP) appoints NBK Capital as lead advisor for the transfer of shares to the citizens (public offering).

### October-November 2019

50% of shares offered to Kuwaiti citizens in a nation-wide public offering.

### August 16, 2020

Listing on Boursa Kuwait, Premier Market.













## **OUR BUSINESS**

### **Production Capacity**

The plant supplies about 10% of Kuwait's installed power capacity.

The plant supplies about 20% of Kuwait's water desalination capacity.

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#### Customer





Production supplied entirely to the national power and water grid operated by the Kuwait Ministry of Electricity and Water under a 40-year long-term **Energy Conversion and Water** Purchase Agreement ("ECWPA").









# **OUR PLANT**



### **Power Plant**

**Net production:** 1,539.2 MW in net contracted power capacity. Generated by five General Electric GTG 9F-3 turbines generating 225.8 MW each and two General Electric STG D1 turbines generating 251 MW each.

**Fuel:** Natural gas is the main fuel, supplied by a blend of local gas and imported LNG (gas oil as backup fuel).



### Water Plant

**Net Production:** 107 million imperial gallons per day (MIGD) via ten multiple-effect distillation (MED) units.

**Technology:** MED technology through 10 SIDEM MED units, each generating 10.84 MIGD.

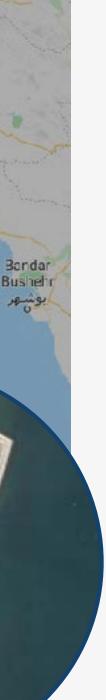


#### Location

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The Az-Zour North gas-fired combined cycle power and water plant is located at Az-Zour, approximately 100km south of Kuwait City.







# FY2020 HIGHLIGHTS: P&L

#### **KWD MILLIONS**

	4Q20	4Q19	% Diff	<b>FY20</b>	FY19	% Diff
Revenue	12.8	12.8	0.0	51.4	51.1	<b>0.6</b> %
<b>Operating Costs</b>	4.4	3.9	<b>12.8%</b>	15.6	14.8	<b>5.6</b> %
Gross Profit	8.4	8.9	<b>-5.6%</b>	35.8	36.3	-1.4%
EBITDA	8.0	8.4	-4.8%	34.1	35.0	<b>-2.7</b> %
Net Profit	2.7	2.9	<b>-6.9</b> %	12.3	12.3	<b>-0.3</b> %

- occurred in February 2020.
- incident.
- level as the previous year.





• Revenue was in line with management expectations and the previous year despite the fire incident which

• Operating costs were slightly higher than management expectations and the previous year due to the fire

• Despite gross profit being slightly lower than the previous year, the reduction in interest expense allowed Shamal to declare a FY20 net profit which was in line with management expectations and at the same



### Diff %

% %

% %

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# **SUMMARY OF Q4 RESULTS**

The results are in line with the previous year and with management expectations.

Some logistical challenges have been encountered and Covid-19 has impacted the operations of the plant.

However the financial results have not been significantly affected.

















## **KEY EVENTS**

- incident sustained on site since the takeover of the plant in November 2016.
- due to:
- The dividend of KWD 27,500,000 which was paid on 9 December 2020.
- adjustment and does not affect profit or cash.



Covid-19 has had minimal impact on the Company. The pandemic has affected the operations at site and significant changes to working practices have had to be implemented. This has resulted in disruption to our employees lives and caused hardship. However we are pleased to be able to say that we have continued to provide electricity and water to Kuwait throughout all the upheavals.

An incident occurred in April 2020 when an employee required hospital treatment. This is the first

The reduction in total equity shown in the financial statements for the period to 31 December 2020 is

- The increase in the mark-to-market loss on the interest rate swaps. This is purely an accounting





## **KEY EVENTS**

There has been recent press speculation concerning the effect of Covid-19 and the low oil price on the ability of Kuwait to pay its obligations. We have a close working relationship with the Ministry of Electricity and Water (MEW) and we can confirm that they continue to settle our invoices within the timetable set out in the Energy Conversion and Water Purchase Agreement (ECWPA).

In February 2021, Mr Quentin Des Cressonnieres, who represented AZN Dutch Holdco 1 on the Board of Directors was replaced by Mr Laurent Furedi. Chairman Mr Hossam Al Roumi, who represented the Kuwait Investment Authority on the Board of Directors has ended his relationship with KIA. KIA is in the process of electing a new representative.

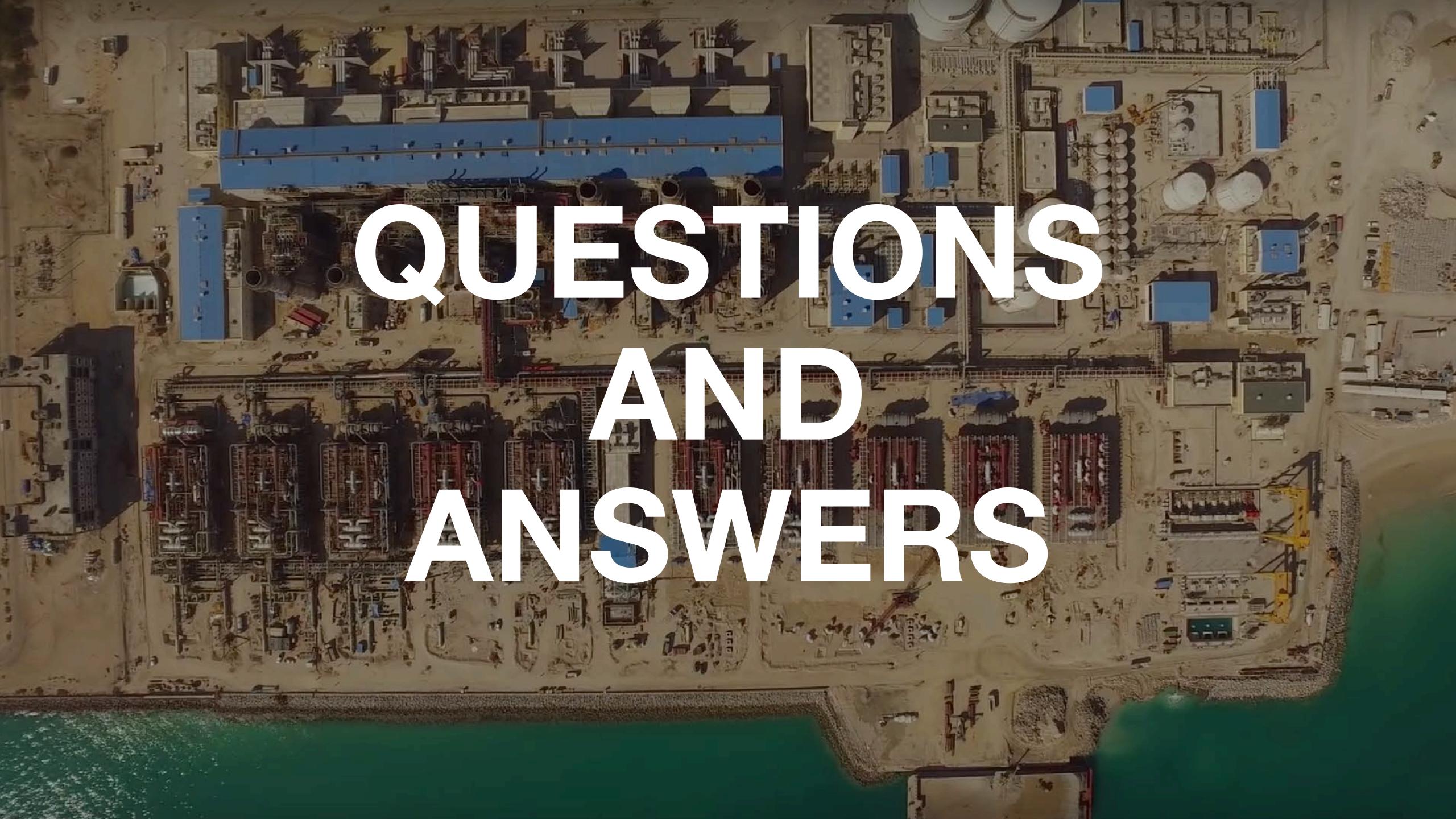
Mr Chris Balm, the current CFO, will be ending his working relationship with the company and his last day of work will be on 31 March 2021. He will be replaced by Mr Bobby Agha, who will commence his duties as the new CFO as of 1 April 2021.

The Board of Directors has recommended the distribution of a 12 fils cash dividend which is pending approval at the AGM.





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#### **Investor Relations Contact:**

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